



# Custom Qualifiers Order Form (For Qualifiers Option Only)

COMPANY NAME: \_\_\_\_\_ BOOTH NUMBER: \_\_\_\_\_

EVENT NAME: \_\_\_\_\_ E-MAIL: \_\_\_\_\_

Please fill in the custom qualifier codes that you would like programmed into your unit. Up to **25 codes** are available to you with a maximum of **23 characters** including spaces. Please print your qualifiers in capital letter to ensure legibility. Please find a list of you standard qualifiers and some examples of possible custom qualifiers below:

**Qualifiers that already come standard with your Qscan unit are:**

- 1) SEND INFORMATION
- 2) NEED TECHNICAL DATA
- 3) ADD TO MAILING LIST
- 4) DECISION MAKER
- 5) JUST INVESTIGATING
- 6) SEND QUOTE
- 7) HAVE REP CALL
- 8) READY TO PURCHASE
- 9) E-MAIL INFORMATION
- 10) SPECIAL ACTION REQUIRED

**Examples of custom codes that you can make up:**

- 1) SETUP APPOINTMENT ASAP - *(list different time periods for sales rep. follow-up)*
- 2) INTERESTED IN B12 BOLTS - *(List your specific products the leads are interested in)*
- 3) DAVE SMITH FOLLOW-UP - *(Assign sales reps names for immediate follow up or action items)*
- 4) CHECK PRINTER NOTES - *(Use an action code like this if you have chosen the Qprint option)*

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**PLEASE FAX COMPLETED FORM TO:  
(888) 474-8118**